Our databases cover royalty rates, loan interest rates and service fees.

**DATABASES**

We spend 1-3 hours analyzing each agreement so that the client doesn’t have to.

**HOURS**

Each agreement is analyzed for up to 50 comparability factors.

**COMPARABILITY FACTORS**

Our databases are used by organizations globally.

**COUNTRIES**
Our data saves you time

One of the main advantages of RoyaltyRange is that our data does not require much additional work from your side. Our high-quality and consistent data saves you time and increases the productivity of your research and deliverables.

What are the benefits?

• Our data is fully compliant with the OECD BEPS requirements and US regulations.
• Each agreement is manually analyzed for up to 50 comparability factors.
• The database includes detailed functional, risk, cost and asset analyses.
• Our data is fully analyzed, clean, structured and manually prepared for each agreement.
• We do not include duplicates, redacted agreements, undisclosed remuneration terms or remuneration types other than percentages.
• Parties to the agreements are checked for independence.
• All information is provided in Excel or Word, together with links to original sources and PDF documents.
• The data is continually improving through constant usage, double-checking and new information.
• An easy-to-perform analysis can be completed in a matter of hours by accepting or rejecting agreements that have already been analyzed, and double-checking them for quality.

The data we provide is used for a number of purposes, including:

• Transfer pricing analyses
• Valuation of intangibles
• Benchmarking studies
• Patent Box analyses
• Introducing royalty payments
• Setting royalty rates
• Drafting license agreements
• Determining common agreement terms
• Expert testimony and litigation
• Consulting
Our clients

We provide premier-quality data to industry-leading multinational enterprises, global consulting companies, international law firms, government authorities and universities.
What our clients say about us

"We acknowledge RoyaltyRange’s advantage over competitors."
Aleksandrs Hrisanfov, Deloitte

"At first glance, these seem to be the best-organized results from any vendor thus far, thank you for that."
Justin Skinner, Insight Economics

"Your cooperation is a valuable asset for us as the data received from your company helps us with our work and is value-adding."
Lukas Drobnys, Tax, KPMG

"We consider RoyaltyRange one of our most valued collaborators, so we will surely continue to use their services in the future."
Ivona Ilic, Tax, Deloitte
Simple database search interface

Our modern, sleek and functional database user interface transforms a stressful research experience into an intuitive and easy process.
We turn our manually gathered and analyzed data into well-structured and convenient reports to provide you with detailed and informative insights into your search.
We provide high-quality comparables data on third-party license agreements.

Agreements that cannot be used in real analyses are rejected during the database compilation process, so that you do not have to do this.

High quality, clean and structured data saves time and increases efficiency.
Our DEMPE analytics tool carries out real-time calculations to help with your DEMPE functional analysis. It shows you (as a percentage) how much each group entity within your organization contributes to the profit-generating value of the intangible in question. This enables you to determine what proportion of the resulting income each group entity is entitled to.
Credit rating estimation tool

Our credit rating estimation tool allows you to calculate the credit rating of the borrower in the tested transaction based on company financials (e.g. current assets or retained earnings).
We provide high-quality comparables data on third-party license agreements.

We reject any agreements that cannot be used in real analyses during the database compilation process, so you do not have to do this.

Getting high-quality, clean and structured data from our database saves you time and boosts the efficiency of your analysis.
Royalty rates database – overview

Our royalty rates database provides you with:

• Premier-quality data that is compliant with the OECD’s guidelines and US regulations.
• Data that has been analyzed for up to 50 comparability factors.
• A detailed analysis of functions, risks, costs and assets.
• In-depth overviews of agreement terms and comparability factors.

The following types of agreements are not included in the database:

• Agreements between related parties (in some situations, these may be included).
• Agreements with undisclosed remuneration mechanisms.
• Royalty-free agreements.
• Agreements where royalties are expressed in a form other than a percentage.
• Agreements with individuals, universities and other non-commercial entities (in some situations, these may be included).
A subscription to our royalty rates database enables you to access documents that comply with our strict data compilation criteria.

## Royalty rates database – subscription

<table>
<thead>
<tr>
<th>Feature</th>
<th>Standard</th>
<th>Business</th>
<th>Enterprise</th>
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<td>12 months</td>
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| Price                            | $6,700   | on request| on request |


Royalty rates database – comparability factors
Royalty rates database – search filters

- Keywords
- NACE industrial classification
- SIC industrial classification
- Intellectual property type
- Term of the license
- Search by the parties
- Exclusivity
- Industry
- Geographical scope
- Royalty base
- Royalty rate
- Full-text search
- Boolean search
We provide high-quality comparables data on third-party loan agreements.

Our loan agreement data is widely used for financial transaction benchmarking.

Third-party loan agreements can be more comparable than bond comparables when it comes to benchmarking loan transactions.
Loan interest rates database – subscription

We provide high-quality comparables data on third-party loan agreements with credit ratings and interest rates.

Our database contains hundreds of interest rates per credit rating value, which you can narrow down further by applying different search filters.
Loans interest rates database – comparability factors
Loan interest database – search filters

- S&P borrower’s credit rating
- Moody’s borrower’s credit rating
- Fitch borrower’s credit rating
- Keywords
- NACE industrial classification
- SIC industrial classification
- Term of agreement
- Maturity date
- Borrowing currency
- Amount
- Borrower’s location
- Collateral
- Early repayment option
- Interest rate type
- Type of transaction
- Margin/fixed rate
- Industry
Service fees database

We provide high-quality comparables data on third-party service agreements.

Our service fees database contains third-party agreements for any type of service, including management, distribution and procurement services.

Our service fees comparables data can be used for CUP benchmarking, as opposed to TNMM analysis.
Our service fees database provides you with detailed data on the most recent agreements involving different services.

The database contains manually gathered and analyzed data on more than 30 types of agreements. Each agreement is analyzed for 20 detailed and standardized comparability factors for service fees and service terms.

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### Subscriptions

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### Price

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Service fees database – comparability factors
Types of agreement: Fee type: Fee base: Industries:
Accounting services Acquisition fee Acquisition expense Airport services
Administrative services Advisory fee Adjusted invested asset Apparel
Advertising distribution services Agency fee Aggregate net asset value Banking
Advisory services Architect’s fee Aggregate net income Chemical
Agency services Asset management fee Merchant goods fee Cosmetics
Architectural services Augmentation fee NOI fee Ecology
Asset management services Base management fee Operations fee Electronics
Broker services Bonus fee Origination fee Energy
Buying agency services Brokerage commission Oversight fee Engineering
Building construction services Buying commission Percentage fee Food
Construction management Closeout fee Performance fee Healthcare
Construction services Commercial management fee Placing commission Hospitality
Construction services Commission Property acquisition fee Information technology
Consulting services Compensation for basic services Property management fee Insurance
Distribution services Construction management fee Quarterly fee Loan brokerage
Executive services Construction services fee Real estate commission Logistics
Financial advisory services Contractor’s fee Real estate commission Mining
Investment management services Corporate overhead reimbursement Redevelopment fee Railway transport
Leases Data center fee Referral fee Real estate REIT
Management consulting services Debt financing fee Sales commission Telecommunications
Management services Development fee Search fee Waste management
Placing agency services Disposition fee Servicing fee
Procurement services Early start fee Solicitation commission
Property management services Excess inventory commission Subscription processing fee
Reinsurance brokerage services Expense reimbursement Fee
Reseller services Fee FOB price
Sales agency services FF&E fee Initial administration fee Gross cash
Solicitation agency services Financing fee Installation fee Gross equity
Sourcing services Finder’s fee Investment management fee Gross income
Technical services Import agent fee Investment management fee Gross invoice value
Technology outsourcing services Incentive management fee Leasing fee Gross loan amount
Underwriting services Initial administration fee Merchant goods fee Gross proceeds

Service fees database – types of service agreements
Service fees database – search filters

- Keywords
- NACE industrial classification
- SIC industrial classification
- Service type
- Geographical scope
- Term of agreement
- Industry
- Search by the parties
- Base type
- Fee rate
- Fee type
- Exclusivity
- Full-text search
- Boolean search
One Search
Search our database on a one-off basis, or get us to do it on your behalf. Ideal for one-off analysis projects.

Benchmarking studies
A benchmarking study is a detailed comparison of publicly available information on royalty rates, service fees and loan interest rates that helps you determine an arm’s length (market) rate range for specific products or services.

Research and data collection
A bespoke research service that is tailored to your specific industry, project, problem or search strategy.
Requests are typically submitted via our website. The received requests are assigned to certain people in our team to ensure the most attentive and personal service.

While sales are mainly conducted through online communication, we encourage and enjoy calls and meetings with our clients.
Our sales and client support team

If everyone is moving forward together, then success takes care of itself
Our sales and client support team

Kris (Kestutis), Director and Tax Lawyer
Kris is a Transfer Pricing Director and Tax Lawyer at RoyaltyRange. He has extensive experience in transfer pricing and specializes in post-BEPS transfer pricing analyses, including DEMPE analyses for intangibles. Previously, he was Transfer Pricing Director at EY Belgium. He has an Advanced Diploma in International Taxation from the Chartered Institute of Taxation (CIOT) in the UK.

Asta, Director
Asta is a Director at RoyaltyRange. She has extensive experience in legal, tax and financial transactions. She is a lawyer and, before joining RoyaltyRange, worked at the notary office and a major bank for a number of years. Asta works at RoyaltyRange’s office in Belgium.

Akvile Bartaseviciute, Director at RoyaltyRange, Inc. (US).
Akvile is a director at RoyaltyRange, Inc. (US). She is an experienced team manager, with a Management degree from University College Birmingham. Akvile is responsible for business development, partnerships and sales in the US.
Solomon Choge, Head of Sales

Solomon is Head of Sales. Previously, he worked with the Thomson Reuters and Bureau van Dijk. He is specialist with a demonstrated history of working in the information services industry. Skilled in Transfer Pricing and International Tax.

Hector Espinosa, Head of Sales - U.S.

Hector is Head of Sales - U.S. at RoyaltyRange. He comes from a mid-sized, Fortune® 500 institution that values people, accountability, customer focus, integrity, financial strength, innovation, and community. His tenure within the ‘Office of the General Council’ and more specifically within the Compliance department made him an advocate for always doing the right thing.

Zygimantas Polanskis, Head of Automation

Zygimantas is Head of Automation at RoyaltyRange. He is responsible for state of the art RPA infrastructure and leads the development team. Previously, he worked at Danske bank as a certified robotics process automation and database expert.
Justin, Manager New York

Justinas is a Manager at RoyaltyRange. Before joining the company’s US office, he represented RoyaltyRange at events and meetings in Italy and Switzerland. He is actively involved in the development and quality maintenance of the company’s loan interest rates database products. He has a cum laude Master’s degree in finance and is working towards a Chartered Financial Analyst (CFA) certification.

Lukas, Manager Europe

Lukas is a Manager at the RoyaltyRange in London. He holds a Master’s degree in European law from Radboud University (the Netherlands). Having worked as a researcher with library-as-a-service platforms, Lukas has built a reputation for providing high-quality data-driven solutions for clients.

Anna, Manager Europe and CIS

Anna is a Manager at the RoyaltyRange London office. She holds a Master’s degree in international and European Union law, and has focused her academic interests on legal aspects of transfer pricing. Anna leads the loan department, and is in charge of compiling and analyzing data on loan transactions. Anna also plays a key role in developing the company’s client portfolio in Central and Eastern Europe.
Auguste, Analytics Lead

Auguste is an Analyst at RoyaltyRange. She holds a Master’s degree in law. Auguste focuses on the search and analysis of royalty rate agreements. Auguste works with her team to make sure our data is high-quality, compliant with the requirements of the OECD BEPS initiative, and relevant for a wide range of purposes and requirements.

Edita, Senior Consultant

Edita is a Senior Consultant at RoyaltyRange. She is primarily responsible for performing one-off searches and ensuring that the results our clients receive are highly relevant to their needs. Prior to being appointed as Senior Consultant, she was part of our service fees department, performing data screening and compilation projects for service fees transactions.

Greta, Customer Support Lead

Greta is a Support Team Lead at RoyaltyRange. She ensures that our customer service is of the highest standard in terms of efficiency and quality and that our clients are satisfied with the services we provide.
Thank you!

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