

☰ ROYALTY RANGE

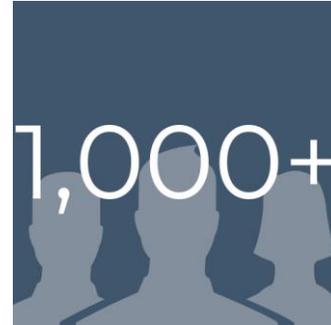
ROYALTY RATES | LOAN INTEREST RATES | SERVICE FEES

Presentation



DATABASES AND TOOLS

Our products cover 3 databases and 3 tools:
royalty rates
loan interest rates
service fees
benchmarking automation
DEMPE analytics
credit rating estimation



CLIENTS

Trusted by tax authorities,
international consulting companies
and multinational enterprises globally

COUNTRIES

Our databases are used
by organizations globally



YEAR

Providing highest quality data
since 2012

Our data saves you time

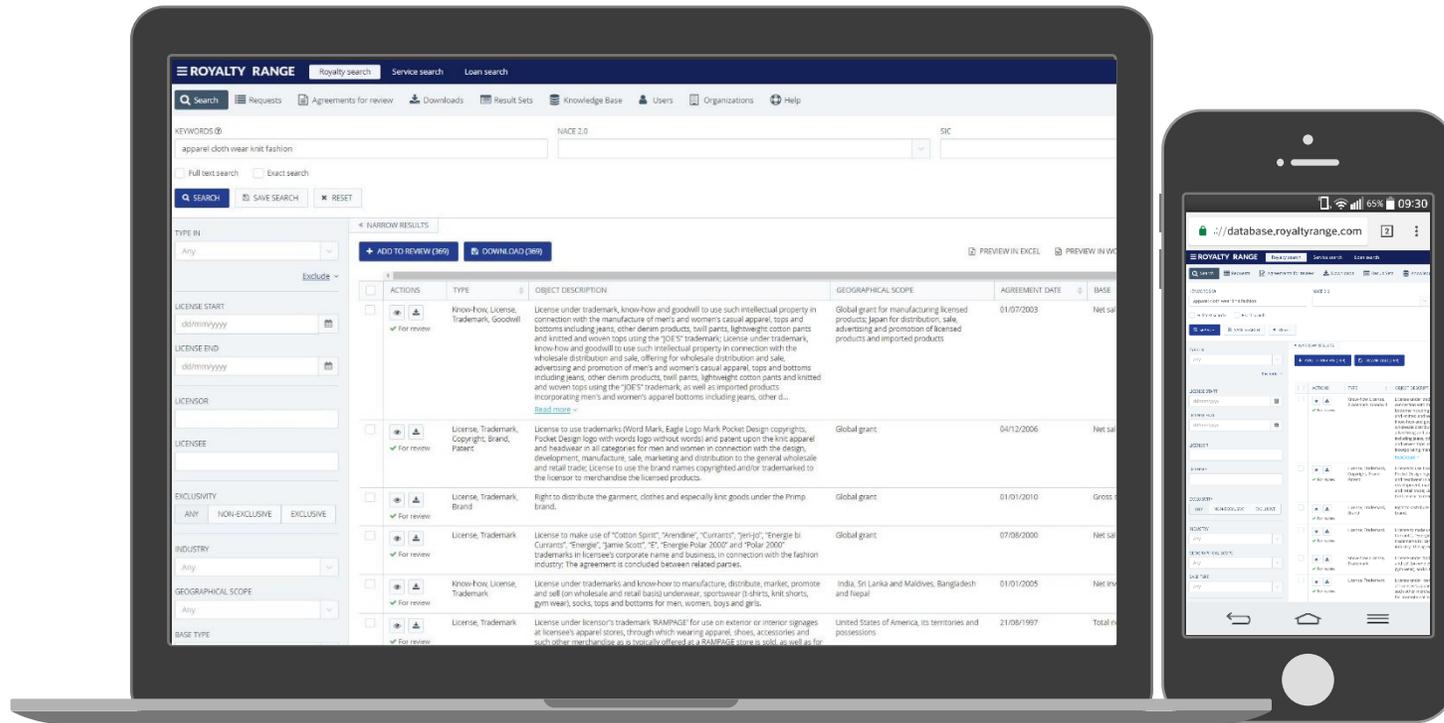
One of the main advantages of RoyaltyRange is that our data does not require much additional work from your side. Our high-quality and consistent data saves you time and increases the productivity of your research and deliverables.

What are the benefits?

- Our data is compiled based on OECD BEPS Guidance on Intangibles (TP Guidelines, 2017)
- Each agreement is manually analyzed for up to 50 comparability factors
- The database includes detailed DEMPE functional, risk, cost and asset analyses
- We do not include duplicates and redacted agreements
- Parties to the agreements are checked for independence
- Patent and trademark images are displayed
- The database includes activity descriptions of the licensor and licensee

The data we provide is used for a number of purposes, including:

- Transfer pricing analyses
- Valuation of intangibles
- Benchmarking studies
- Patent Box analyses
- Introducing royalty payments
- Setting royalty rates
- Drafting license agreements
- Determining common agreement terms
- Expert testimony and litigation
- Consulting



Simple database search interface

Our modern, sleek and functional database user interface transforms a stressful research experience into an intuitive and easy process.

Database interface

ROYALTY RANGE

Royalty search Service search Loan search DEMPE analytics Credit rating tool

Search Requests Agreements for review Downloads Result Sets Knowledge Base Users Organizations Help

KEYWORDS ⓘ NACE 2.0

Search using keywords. You can also use 'AND' or 'NOT' criteria

Full text search Exact search Exclude franchise agreements

SEARCH

TYPE IN

Any

Exclude

LICENSE START

dd/mm/yyyy

LICENSE END

dd/mm/yyyy

LICENSOR

LICENSEE

EXCLUSIVITY

ANY NON-EXCLUSIVE EXCLUSIVE

INDUSTRY

Any

« NARROW RESULTS

Search result sets

Select industry from the list and the most relevant reports will be automatically transferred to your "Agreements for review" section.

- [Agriculture industry](#)
- [Apparel products](#)
- [Automotive and other transportation](#)
- [Communication sector](#)
- [Construction industry](#)
- [Consumer \(household\) electronics](#)
- [Cosmetics and personal care industry](#)
- [Electricity generation and storage](#)
- [Fashion industry](#)
- [Financial sector, business management](#)
- [Food and beverage products](#)
- [Furniture](#)
- [Internet services, websites, domains](#)
- [Metallurgy, metal products](#)

ROYALTY RANGE		SEARCH REPORT							
ROYALTY RANGE (LINK INTEREST MARKS) (FORM 991)		Date:	26/03/2018						
		Search title:	Apparel products						
General									
No.	Unique code	Type	Licensor	Licensor's activities	Licensee	Licensee's activities	Description of object	Geographical scope	
1	RR20160401T06002	License, Trademark	Mecox Lane Limited	Licensor provides e-commerce business operating China's leading shopping website for apparel and accessories.	Shanghai Mecox Lane Information Technology Co., Ltd., Shanghai Mecox Lane Shopping Co., Ltd	Licensees are variable interest entities (VIE) of licensor in China, that operate sales of clothes and accessories.	License to use "iceage" trademark in respect of and on class 25 appare in retail and online stores.	PRC	
2	RR20161013T04001	License, Trademark, Trade name	Nancy Lopez Enterprises, Inc.		The Arnold Palmer Golf Company	Licensee manufactures and markets golf clubs, golf bags, golf accessories and luggage.	License under trademark to use the "Nancy Lopez" trade name, the facsimile signature, image, likeness, photograph and endorsement of the golfer in connection with the manufacture, advertisement, distribution and sale of the licensed products (golf clubs and components thereof (heads, shafts and grips), golf caddy bags and golf caddy bag accessories (travel covers, etc.), golf gloves, golf shoes, golf balls, golf practice and training devices, and golf apparel).	Global grant	
3	RR20160026T06002	License, Trademark	MTV Networks, a division of Viacom International, Inc.		Active Apparel Group, Inc.		License to use trademarks "MTV's THE GRID" and "THE GRID" in connection with activewear and accessories for sale, including tops and bottoms, sports bras, t-shirts, caps, backpacks, bags, keychains, hand fitness towels and water bottles.	United States, Canada	
4	RR20170511T04001	License, Trademark, Copyright	Warner Bros. Consumer Products		Gerber Childrenswear, Inc.	Licensee operates in two business segments: apparel and hosiery.	License under trademarks, copyrights and licensor's logo to utilize the fictional baby looney toons and looney toons characters and to create artwork in connection with manufacture, distribution and sale of the licensed products (bath products, infant coordinated bedding sheets, sleepwear, layettes, footwear/socks and infant and toddler playwear).	United States of America, Puerto Rico and United States Virgin Islands	
5	RR20170510T01003	License, Trademark, Copyright	St. John Knits, Inc.		Swiss Army Brands	Licensee imports, manufactures and distributes consumer products, including watches, pocketknives, cutlery, multi-tool and sunglasses.	License under licensor's St. John trademark to manufacture, distribute and sell wrist watches, watches and travel alarm clocks.	United States of America, Canada, Japan, Hong Kong, Korea, Indonesia, Australia, United Kingdom, Germany, Benelux, Switzerland, Any	
6	RR20130508T06002	License, Trademark, Copyright, Design	ANTK DENM, LLC		MAX RAY, INC.		License to use trademarks, copyrights (Eagle Design Plan, Pocket Design) and patent upon small leather goods, consisting of belts, handbags, small leather accessories and scarves in connection with the design, development, manufacture, sale, marketing and distribution	United States and its possessions, territories and other areas.	

Reports

We turn our manually gathered and analyzed data into well-structured and convenient reports to provide you with detailed and informative insights into your search.

Data reports

KEYWORDS NACE 2.0 SIC

Full text search Exact search Exclude franchise agreements

> NARROW RESULTS

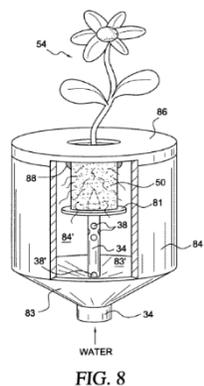
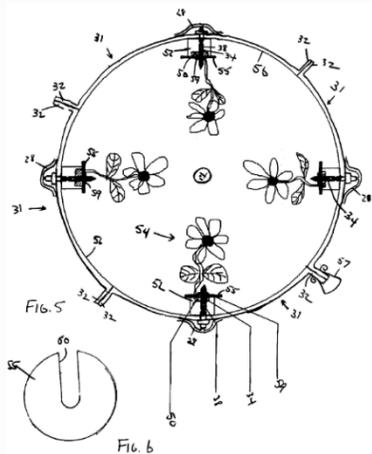
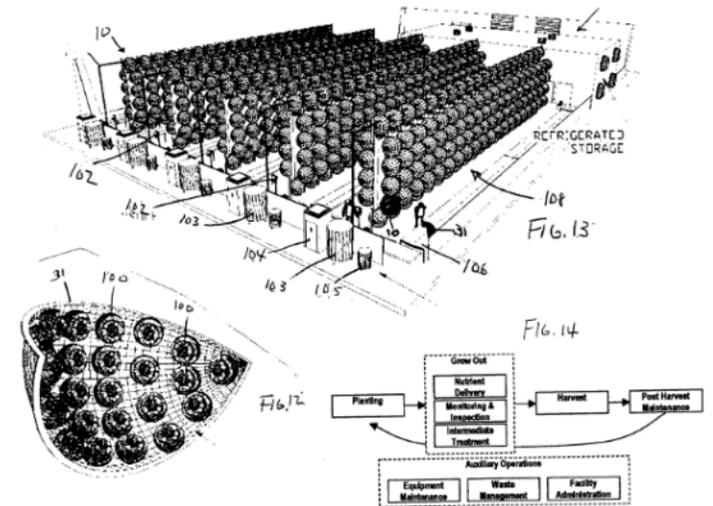
ACTIONS	UNIQUE CODE	TYPE	INDUSTRY DESCRIPTION	OBJECT DESCRIPTION	GEOGRAPHICAL SCOPE	AGREEMENT DATE	BASE	ROYALTY RATE	IMAGES
<input type="checkbox"/> For review	RR20150415TR9001	Know-how, License, Trademark, Copyright, Trade secret, Patent, Trade name	Giant King Grass, Fast-growing, High yield, Low carbon, Nonfood, Energy, Crop, Plant, Harvest, Farming, Biomass, Biofuel, Agriculture, Seed, Farm	License under know-how, trade secret, copyright, patent, trade name and trademark to commercialize fast-growing, high yield, low carbon, nonfood energy crop called Giant King Grass, which can be burned in biomass power plants to generate electricity; The agreement is concluded between related parties.	Global grant, except People's Republic of China and Taiwan	30/09/2012	Net sale	8,00 %	
<input type="checkbox"/> For review	RR20141003T05001	Know-how, License, Trademark, Technology, Patent	Farming, Agriculture, Fruit growing, Vegetable growing, Crop production, Food, Plant growing, Fruit, Vegetable, Herb, Spice, Specialized equipment, Nutrient delivery system, High efficiency lighting, Software, Vertical Farming	License under 'TerraShpere' trademark, technology, system (including specialized equipment, nutrient delivery system, lighting equipment and software), patents and know-how related to growing plants in a controlled environment to grow, promote, market, sell and distribute fruits, vegetables, herbs and spices.	Global grant - for sales, distribution and promotion of licensed plants; Commonwealth of Massachusetts - for plant growing and production	27/06/2010	Net sale	5,00 %	
<input type="checkbox"/>	RR20171126T00904	License, Trademark	Hansen's, Fresh brewed coffee, Flavored drink, Beverage, Coffee bean, Ground coffee, Food spread, Bakery, Food	License to use trademark in conjunction with the manufacture, sale and distribution of fresh brewed coffee, coffee flavored drinks, coffee beans and/or ground coffee, food spreads and baked goods.	Global grant	26/04/1996	Net sale	1,00 %	
<input type="checkbox"/> For review	RR20170523T01002	License, Technology, Patent	AeroGarden 3, AeroGarden 7, AeroGarden Extra, AeroGarden Ultra, Aeroponic, Hydroponic, Seed, Garden, Gardening, Indoor, Seed kit, Plant, Herb, Planting, Horticulture, Hobby	License under licensor's Hydroponic technology and patent to make, use, sell, distribute, offer to sell and import AeroGarden 3, AeroGarden 7, AeroGarden Extra, AeroGarden Ultra and any additional aeroponic or hydroponic products and associated seed kits.	China, France, Germany	15/07/2016	Net sale; Sublicense Fee	2,00 %, 50,00 %	
<input type="checkbox"/> For review	RR20150622T09001	License, Trademark, Brand, Trade name	Gardening, Seed, Kit, Indoor, Vegetable, Herb, Brand, Agriculture, Flower, Consumer	License to use brand, trademarks and trade names for indoor gardening products (kits, seed starters, etc.).	Unspecified/ North America	01/04/2013	Net sale	5,00 %	
<input type="checkbox"/>	RR20150218T09001	Know-how, License, Trademark	Growing, Hydroponic, Aeroponic, Indoor Gardening, Consumer Product	License under technology, know-how, patent, trade secret, copyright, trademark and	North America and under certain conditions	01/04/2013	Net sale	2,00 %	<input type="button" value="Chat now"/>

Detailed comparability information

I. Identification of intangibles and legal owner of intangibles

General

Unique code	RR20141003T05001
Type	Know-how, License, Trademark, Technology, Patent
Licensor	TerraSphere Systems, LLC
Licensor's activities	Licensor has developed a system of modules and processes for growing plants in a controlled environment.
Licensee	Urban Agricultural Corp.
Licensee's activities	Licensee was organized to conduct urban indoor vertical farming business.
Description of object	License under 'TerraSphere' trademark, technology, system (including specialized equipment, nutrient delivery system, lighting equipment and software), patents and know-how related to growing plants in a controlled environment to grow, promote, market, sell and distribute fruits, vegetables, herbs and spices.



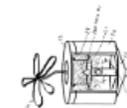
Patent/trademark No.

US20060196118, US20080110088, CA2499512, CA2599694, EP1858316, WO2008156538, US20070251145, WO2010110844, CA2659658

Patent/trademark synopsis

Method and apparatus for growing plants includes an enclosed vessel having a growth medium containing a plant seed or seedling in the upper part thereof and a free space below into which plant roots can enter, a mechanism to feed water and nutrients to the vessel to saturate the growth medium, a mechanism to remove excess water and nutrients after reaching saturation, and a mechanism to regulate the amounts, intervals and rates of water and nutrients being fed for optimum plant growth.

Images



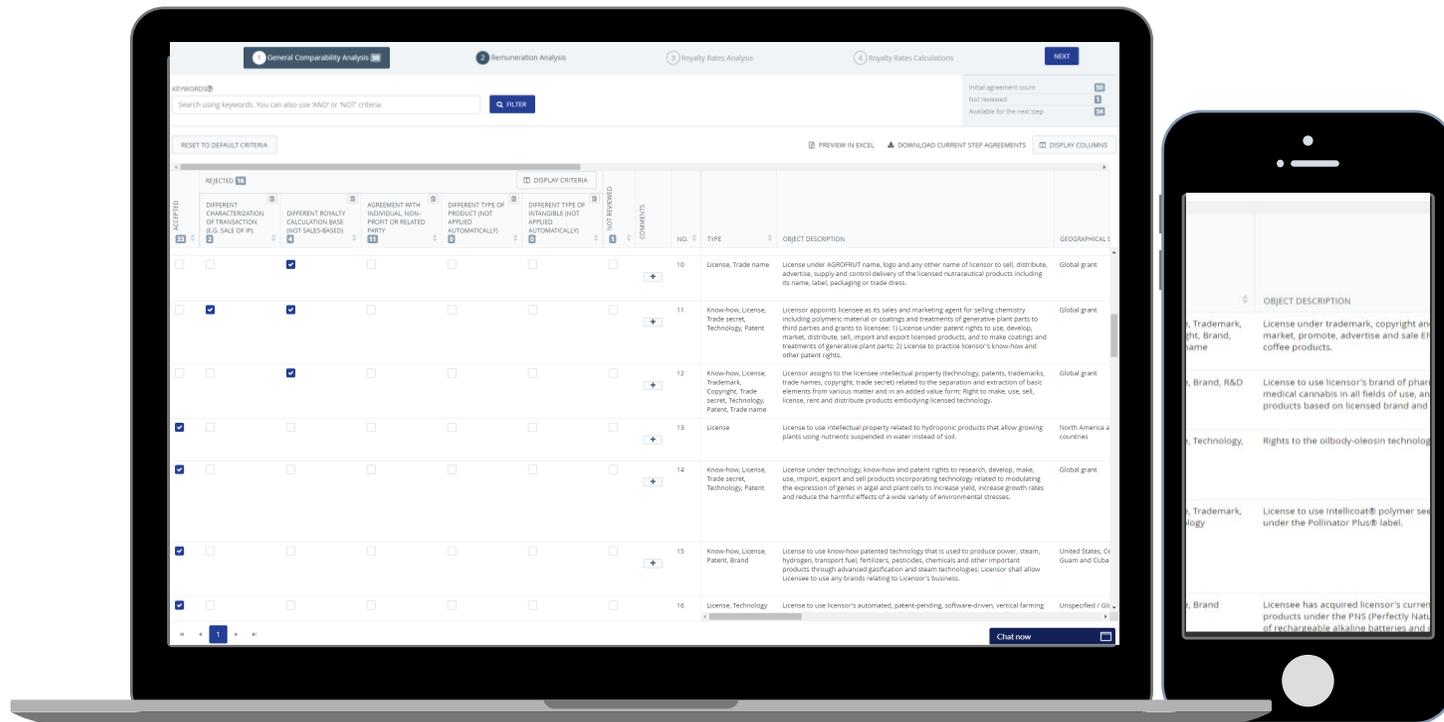
DEMPE Funcional analysis

R&D ⓘ	MARKETING	R&D CONTROL ⓘ	PROTECTION OF INTANGIBLES ⓘ	QUALITY CONTROL ⓘ	UNSUCCESSFUL R&D ⓘ	UNSUCCESSFUL MARKETING	PRODUCT OBSOLESCENCE ⓘ	INFRINGEMENT ⓘ	PRODUCT LIABILITY
-/-	-/✓✓✓✓	-/-	✓✓✓✓✓	-/-	-/-	-/✓✓✓✓	-/-	✓✓✓✓✓	✓✓✓✓✓
-/-	-/-	-/-	-/-	✓✓✓✓✓	-/-	-/-	-/-	-/-	-/✓✓✓✓
-/-	-/-	-/-	✓✓✓✓✓	✓✓✓✓✓	-/-	-/-	-/-	✓✓✓✓✓	-/✓✓✓✓



Our tools

Our selection of tools makes it quick and easy to perform full scope intellectual property benchmarking studies, to calculate the credit rating of the borrower in a tested transaction, and to carry out real-time calculations to help with your DEMPE functional analysis



Benchmarking tool

Our new automatic benchmarking tool performs a benchmarking study with a click of a button. You can save a week of benchmarking time by leveraging more than 3,000 hours of manual analysis that sits behind the tool.

Our new benchmarking tool – what is it?



EXPERIENCE & EXPERTISE

The tool incorporates acceptance and rejection criteria, royalty rate selection and calculations already applied by our team who have manually performed more than 150 clients' benchmarking studies over the past seven years.



PREPOPULATED DRAFT

No need to duplicate work: the tool automatically rejects comparables which cannot be used in a transfer pricing analysis (for example, different base; transfers of IP; related and non-profit parties; revenue splits; remuneration in shares; complex arrangements etc.).



FULLY CUSTOMISABLE

Our new tool is very easy to use: add or remove rejection criteria, change any selections and calculations, download a detailed write-up in Excel, as opposed to spending weeks on a study from scratch - all you need to do is review!

Benchmarking tool – comparability screening

ACCEPTED		REJECTED 16						DISPLAY CRITERIA	NOT REVIEWED	COMMENTS	NO.	TYPE	OBJECT DESCRIPTION	GEOGRAPHICAL S
33	2	4	11	0	0		1							
	DIFFERENT CHARACTERIZATION OF TRANSACTION (E.G. SALE OF IP)	DIFFERENT ROYALTY CALCULATION BASE (NOT SALES-BASED)	AGREEMENT WITH INDIVIDUAL, NON-PROFIT OR RELATED PARTY	DIFFERENT TYPE OF PRODUCT (NOT APPLIED AUTOMATICALLY)	DIFFERENT TYPE OF INTANGIBLE (NOT APPLIED AUTOMATICALLY)									
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	+	10	License, Trade name	License under AGROFRUT name, logo and any other name of licensor to sell, distribute, advertise, supply and control delivery of the licensed nutraceutical products including its name, label, packaging or trade dress.	Global grant	
<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	+	11	Know-how, License, Trade secret, Technology, Patent	Licensor appoints licensee as its sales and marketing agent for selling chemistry including polymeric material or coatings and treatments of generative plant parts to third parties and grants to licensee: 1) License under patent rights to use, develop, market, distribute, sell, import and export licensed products, and to make coatings and treatments of generative plant parts; 2) License to practice licensor's know-how and other patent rights.	Global grant	
<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	+	12	Know-how, License, Trademark, Copyright, Trade secret, Technology, Patent, Trade name	Licensor assigns to the licensee intellectual property (technology, patents, trademarks, trade names, copyright, trade secret) related to the separation and extraction of basic elements from various matter and in an added value form; Right to make, use, sell, license, rent and distribute products embodying licensed technology.	Global grant	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	+	13	License	License to use intellectual property related to hydroponic products that allow growing plants using nutrients suspended in water instead of soil.	North America countries	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	+	14	Know-how, License, Trade secret, Technology, Patent	License under technology, know-how and patent rights to research, develop, make, use, import, export and sell products incorporating technology related to modulating the expression of genes in algal and plant cells to increase yield, increase growth rates and reduce the harmful effects of a wide variety of environmental stresses.	Global grant	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	+	15	Know-how, License, Patent, Brand	License to use know-how patented technology that is used to produce power, steam, hydrogen, transport fuel, fertilizers, pesticides, chemicals and other important products through advanced gasification and steam technologies; Licensor shall allow Licensee to use any brands relating to Licensor's business.	United States, Ce Guam and Cuba	
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>		16	License, Technology	License to use licensor's automated, patent-pending, software-driven, vertical farming	Unspecified / Gloc	

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Benchmarking tool – calculation

BACK TO REMUNERATION ANALYSIS Royalty rates SAVE AND EXIT PREVIEW FINAL EXCEL REPORT DISPLAY COLUMNS

CALCULATION	OBJECT DESCRIPTION	BASE	ROYALTY RATE	COMPENSATION DETAILS
<input type="text" value="5,00"/> +	License to use „Hilton Grand Vacations” and “HGV” and “Hilton Club” marks as trademarks in connection with the operation of the Licensed Vacation Ownership Business; License to use, reproduce, distribute, perform and display the licensed content (all consumer-facing advertising and promotional materials in any form or media displayed in print, digital, electronic or computerized form) in connection with the operation of the business as well as the right to market the business at licensor’s corporate level advertising channels; Sublicense to use licensed marks and exercise the intellectual property rights (patents, patent applications, trademarks, service marks, corporate, trade, d/b/a or similar names, logos, slogans, designs, trade dress, domain names, social and mobile media identifiers...	Gross revenue	5,00 %	Licensee shall pay to licensor a royalty of 5% of gross revenues.
<input type="text" value="10,00"/> +	License under licensor’s intellectual property rights, including patents, trademarks and software to market, develop, sell and distribute “YOTAPHONE” connectivity devices and ancillary products; The agreement is concluded between related parties.	Gross manufacturing price	10,00 %	Starting from the moment the licence becomes effective, a performance fee equal to 10% of the gross manufacturing price of devices but not less than \$25 per each unit of such device shall be paid; In no event the amount of royalties (including flat fees, performance fees and otherwise) payable under the licence shall exceed \$70,000,000 for the whole period of the licence, and if such cap is reached, licensee shall no longer be required to pay any royalty; In case of a change of control of licensee, licensee shall immediately pay to the licensor the amount of royalty equal to the amount of \$53,775,000.
<input type="text" value="5,00"/> - <input type="text" value="10,00"/> +	License under “BECKHAM” and “DAVID BECKHAM” trademarks and David Beckham’s image, name, voice and likeness (used in conjunction with licensee’s “Kent & Curwen” trademark) to advertise, promote and endorse men’s and boys’ wear and accessories such as sportswear, outerwear, suit separates as well as to design, manufacture, source, import, market, sell and distribute said products at retail through the Kent & Curwen retail stores, through wholesale channels and e-commerce sites; Right and licence to distribute any products manufactured, designed, promoted and/or advertised in connection with licensed property (trademarks, image, etc.), other than men’s and boys’ wear and accessories, in Kent & Curwen retail stores; The agreement is concluded between related parties.	Retail sale; Wholesale sale	5,00 %, 10,00 %	With respect to annual aggregate net wholesale sales and net retail sales exceeding US\$100,000,000 (approximately HK\$780,000,000), licensee shall pay to licensor annual royalties of 5% of net retail sales of all licensed products sold through Kent & Curwen Retail Stores or e-commerce sites and 10% of net wholesale sales of licensed men’s and boys’ wear, accessories and all Kent & Curwen branded products (other than the licensed men’s and boys’ wear and accessories) sold through wholesale channels; The amount of annual royalties payable shall be capped at HK\$60,000,000 in any year.
<input type="text" value="15,00"/> +	A license to use licensor’s brand, copyright and trademark in relation to manufacturing, distribution and sale of cannabis based products and hemp-based products, including gummy bears, hard candy, health and energy drinkable products, certain apparel and accessories.	Sale	15,00 %	Licensee shall pay to licensor a royalty of 15,00% sales received by licensee with regard to products bearing the granted intellectual property; At the option of the licensee, the exclusivity fee and the royalty advance may be payable in common shares of the licensee.
<input type="text" value="1,00"/> +	License to use “Lynus Vifedos y Bodegas” brand for winery.	Sale	1,00 %	Licensee shall pay to licensor a royalty of 1% of sales generated under licensed brand.
<input type="text" value="5,00"/> +	License under licensor’s trade names, trademarks, copyrights, service marks, service names, original titles, designs, character names, logos, graphics, photographs, artwork, visual representations of props, stage design, costumes, sets, special effects and trade dress to produce, present, stage, mount, perform, book, sell, package, advertise, market and promote “The Speakeasy” immersive live theatrical show.	Gross box office receipt	5,00 %	Licensee shall pay to licensor a royalty of 5% of gross box office receipts; Licensor shall pay no royalties on gross merchandise revenue, gross beverage revenue, gross food service revenue and gross sponsorship sales.
<input type="text" value="6,00"/> +	License under licensor’s Big Hero 6, Captain Jake and the Neverland Pirates, Cars, Cars 2, Disney Princess, Doc McStuffins, Frozen, The Lion Guard, Mickey Mouse Clubhouse, Miles from Tomorrowland, Planes, Planes: Fire & Rescue, Sofia the First, Toy Story, Toy Story 2, Toy Story 3 and Winnie the Pooh trademarks, depictions of characters, designs, artwork, trade dress, names, logos, brands, symbol, device, slogans, promotional materials, labels, website pages, and tag lines to design, source and manufacture, offer for sale, distribute and sell, use and advertise flavoured/functional waters.	Sale	5,00 %, 7,00 %	Licensee shall pay to licensor a royalty of 5% of sales of licensed products delivered to a shipping point within or outside the territory for sale in the territory; Licensee shall pay to licensor a royalty of 7% of sales licensed products delivered to a shipping point outside the territory where it will be resold; An additional four percent 4% shall be added to the royalty rates for all licensed products delivered to a shipping point outside the territory where it will be resold through wholesalers, if authorized.
<input type="text" value="10,00"/> +	License under licensor’s AcuFAB and AcuPAD US trade names, trademarks, patents, technical data, technology, design, formula, technical information, know-how, and trade secrets to fabricate, distribute, market and sell textile and insoles.	Gross sale	10,00 %	Licensee shall pay to licensor a royalty of 10% of gross sales of licensed products.
<input type="text" value="10,00"/> +	Sublicense under patent, know-how and trade secret rights to use and sell paper products produced in connection with the recycling of various waste materials, including post-consumer paper products and cotton; The agreement is concluded between related parties.	Net revenue	10,00 %	Sublicensee shall pay to sublicensee a royalty of 10% of net revenues generated by sublicensee.
<input type="text" value="10,00"/> +	License under licensor’s patents to make, have made, use, import, offer for sale, lease, distribute and transfer	Adjusted gross sale; Net sale	3,00 %; 3,00 %; 10,00 %	Licensee shall pay to licensor a royalty of 3% of adjusted gross sale of the licensed

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The tool is very easy to use: add or remove rejection criteria, change any selections and calculations, download a detailed write-up in Excel, as opposed to spending weeks on a study from scratch. All you need to do is review!

WHAT DEMPE FUNCTIONS ARE PERFORMED AND WHICH ENTITY PERFORMS THEM			
DEMPE FUNCTIONS	ENTITIES		
	German	UK	Swiss
(D) Development			
Initial brand development	●	○	○
Acquiring technology license	●	○	○
Establishing product quality standards	●	●	○
Establishing enhancement strategy	●	○	●
Setting up sales process and experience	○	●	○
Setting up client connection platform	○	●	○
(E) Enhancement			
Promoting brand	●	○	○
Searching for latest technologies	●	○	○
Enhancing manufacturing process	○	●	○
Enhancing existing technology	○	○	●
Improving client purchase experience	○	●	○
Encouraging client interaction	○	●	○
(M) Maintenance			
Monitoring brand health	●	○	○
Legal license agreement maintenance	●	○	○
Quality control	○	●	○
Monitoring client feedback	○	●	●

DEMPE analytics tool

Our DEMPE analytics tool carries out real-time calculations to help with your DEMPE functional analysis. It shows you (as a percentage) how much each group entity within your organization contributes to the profit-generating value of the intangible in question. This enables you to determine what proportion of the resulting income each group entity is entitled to.



Royalty rates database

We provide high-quality comparables data on third-party license agreements.

We reject any agreements that cannot be used in real analyses during the database compilation process, so you do not have to do this.

Getting high-quality, clean and structured data from our database saves you time and boosts the efficiency of your analysis.



Royalty rates database – comparability factors

- Type of intellectual property
- Industry description
- Licensor
- Licensor's activities
- Licensee
- Licensee's activities
- Object description
- Geographical scope
- Agreement date
- Effective date
- Cessation date
- Duration terms
- Product limitation
- Exclusivity
- Usage restrictions
- Legal protection
- Useful life
- Development stage
- Enhancements
- Future benefits
- R&D functions
- Marketing functions
- R&D control
- Protection of intangibles
- Quality control
- Unsuccessful R&D risks
- Unsuccessful marketing risks
- Product obsolescence risks
- Infringement risks
- Product liability risks
- Functions costs
- Risks costs
- Other party costs
- R&D costs
- Marketing costs
- Employee knowledge
- Transfer type – rights
- Transfer type – intangibles
- Transfer type – with goods
- Royalty rates
- Base
- Other payments
- Compensation details
- Document title
- Links to original sources
- Patent/trademark number
- Patent/trademark synopsis
- Patent/trademark image

Royalty rates database – search filters

- Keywords
- NACE industrial classification
- SIC industrial classification
- Intellectual property type
- Term of the license
- Search by the parties
- Exclusivity
- Industry
- Geographical scope
- Royalty base
- Royalty rate
- Full-text search
- Boolean search



Loan interest rates database

We provide high-quality comparables data on third-party loan agreements.

Our loan agreement data is widely used for financial transaction benchmarking.

Third-party loan agreements can be more comparable than bond comparables when it comes to benchmarking loan transactions.



Loans interest rates database – comparability factors

- Transaction type
- Transaction description
- Lender
- Borrower
- Borrower's industry
- Borrower's location
- Borrower's credit rating
- Amount
- Base currency
- Optional currencies
- Term of the agreement
- Maturity date
- Interest rate types
- LIBOR margin
- LIBOR base
- Base rate margin
- Base rate
- Eurodollar margin
- Eurodollar base rate
- Other margins
- Other base rates
- Fixed rate
- Facility fee rate
- Compensation details
- Collateral
- Early repayment option
- Repayment terms
- Late payment interest
- Other details

Loan interest database – search filters



- S&P borrower's credit rating
- Moody's borrower's credit rating
- Fitch borrower's credit rating
- Keywords
- NACE industrial classification
- SIC industrial classification
- Term of agreement
- Maturity date
- Borrowing currency
- Amount
- Borrower's location
- Collateral
- Early repayment option
- Interest rate type
- Type of transaction
- Margin/fixed rate
- Industry



Service fees database

We provide high-quality comparables data on third-party service agreements.

Our service fees database contains third-party agreements for any type of service, including management, distribution and procurement services.

Our service fees comparables data can be used for CUP benchmarking, as opposed to TNMM analysis.

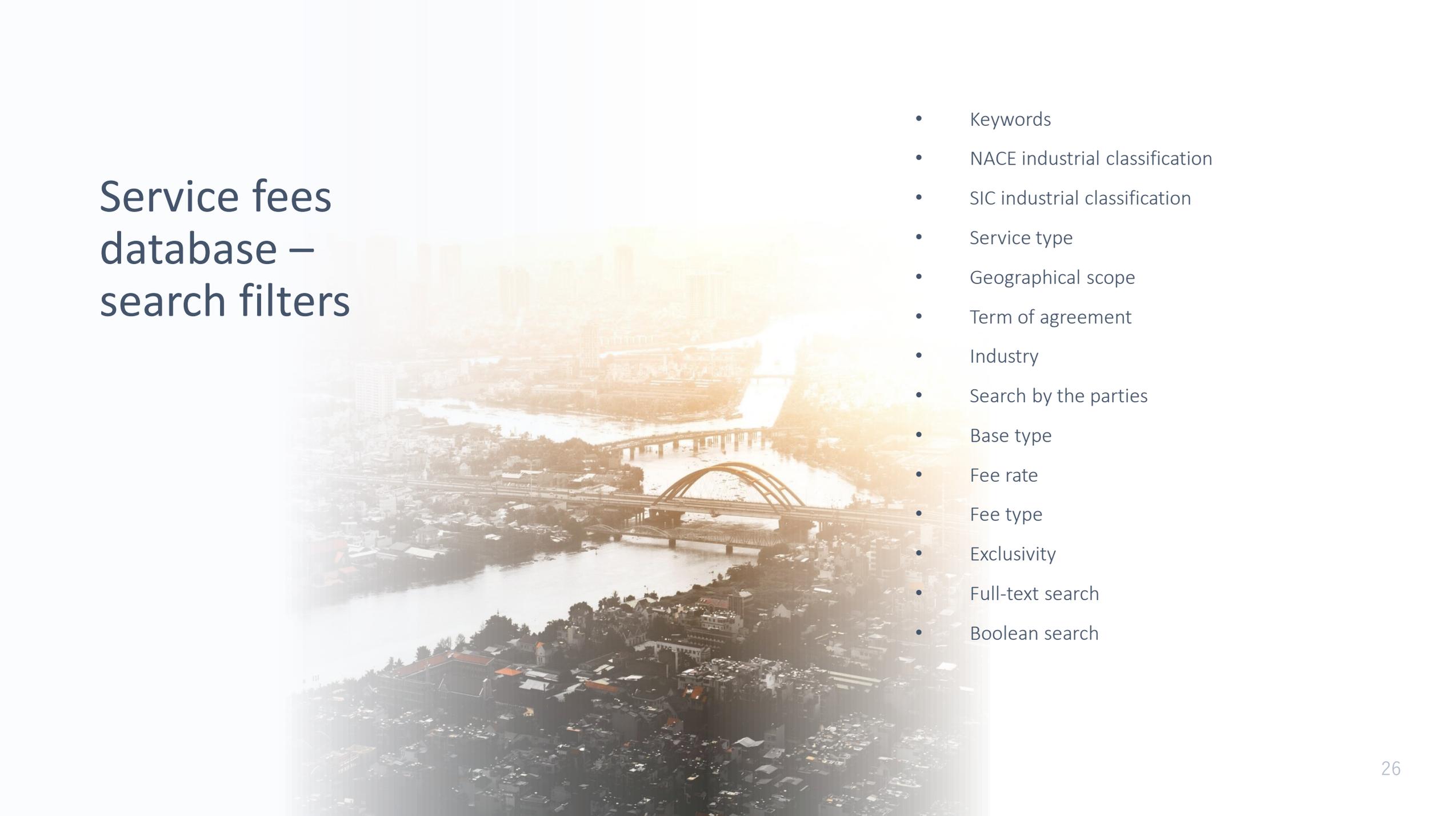
Service fees database – comparability factors

- Service type
- Service recipient
- Recipient's activities
- Service provider
- Provider's activities
- Service description
- Geographical scope
- Agreement date
- Effective date
- Cessation date
- Duration terms
- Exclusivity
- Fee
- Base
- Fee type
- Fee summary
- Other payments
- Remuneration details
- Document title
- Links to original sources

Service fees database – types of service agreements

Types of agreement	Fee type	Fee type	Fee base	Industries
Accounting services	Acquisition fee	Labor administration fee	Acquisition expense	Airport services
Administrative services	Advisory fee	Leasing fee	Adjusted invested asset	Apparel
Advertising distribution services	Agency fee	Management fee	Aggregate net asset value	Banking
Advisory services	Architect's fee	Marketing support fee	Aggregate net income	Chemical
Agency services	Asset management fee	Merchant goods fee	Amount of placed bond	Cosmetics
Architectural services	Augmentation fee	NOI fee	Average market value	Ecology
Asset management services	Base management fee	Operations fee	Construction cost	Electronics
Broker services	Bonus fee	Origination fee	Contract sales price	Energy
Buying agency services	Brokerage commission	Oversight fee	Cost of investment	Engineering
Building construction services	Buying commission	Percentage fee	Cost of work	Food
Construction management	Closeout fee	Performance fee	EBITDA	Healthcare
Construction services	Commercial management fee	Placing commission	Excess cash flow	Hospitality
Consulting services	Commission	Property acquisition fee	Financing amount	Information technology
Distribution services	Compensation for basic services	Property management fee	FOB price	Insurance
Executive services	Construction management fee	Quarterly fee	Funding	Loan brokerage
Financial advisory services	Construction services fee	Real estate commission fee	Gross cash	Logistics
Investment banking services	Contractor's fee	Redevelopment fee	Gross equity	Mining
Investment management services	Corporate overhead reimbursement	Referral fee	Gross income	Railway transport
Leases	Data center fee	Sales commission	Gross invoice value	Real estate
Management consulting services	Debt financing fee	Search fee	Gross loan amount	REIT
Management services	Development fee	Servicing fee	Gross proceeds	Telecommunications
Placing agency services	Disposition fee	Solicitation commission	Gross profit	Waste management
Procurement services	Early start fee	Subscription processing fee	Gross rent	
Property management services	Excess inventory commission	Success fee	Gross revenue	
Reinsurance brokerage services	Expense reimbursement	Supplier variance commission	Gross sales	
Reseller services	Fee		Gross written premium	
Sales agency services	FF&E fee		Lease payment	
Solicitation agency services	Financing fee		Net asset value	
Sourcing services	Finder's fee		Net billing	
Technical services	Import agent fee		Net invoice price	
Technology outsourcing services	Incentive management fee		Net receipt	
Underwriting services	Initial administration fee		Net sales	
	Installation fee		Operating cash flow	
	Investment management fee		Real estate commission	

Service fees database – search filters



- Keywords
- NACE industrial classification
- SIC industrial classification
- Service type
- Geographical scope
- Term of agreement
- Industry
- Search by the parties
- Base type
- Fee rate
- Fee type
- Exclusivity
- Full-text search
- Boolean search

Pricing

Number of users
Number of searches
Royalty rates database
Service fees database
Loan interest rates database
Benchmarking tool
DEMPE tool
Credit rating estimation tool
Bundle offer

Standard subscription plan
1
Unlimited

Pricing
USD 6,500
USD 5,500
USD 5,500
on request
on request
on request
on request



Royalty database



Benchmarking tool



Service fees database



DEMPE analytics tool



Loans database



Credit rating tool

Thank you!

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